



Orange Business Services reinforces its commitment to the end-user experience with Visibility-as-a-Service

- **First global service provider to offer managed Riverbed SteelCentral Aternity solution**
- **Support for major transformation projects like Simmons & Simmons**

Orange Business Services is enhancing its Visibility-as-a-Service offer to help businesses take the guesswork out of their end-to-end application performance measurement. The solution provides a solid foundation for business transformation by ensuring that the end-user experience is optimized with the rollout of new solutions, such as SD-WAN or full-scale cloud migration.

The solution is based on Riverbed's SteelCentral Aternity technology, which allows true end-to-end performance monitoring of the digital experience right down to the end-user's device in any complex global IT infrastructure. This is the first time the technology is available as a managed service offering from any global service provider worldwide.

By including the end-user device in the application performance monitoring solution, IT departments can accurately pinpoint and solve issues, reducing finger pointing between different departments. It even allows them to identify potential performance issues before the user notices them. They can then take proactive steps to fix issues in the device, application or infrastructure, which reduces calls to the support desk and improves the overall digital and end-user experience.

One of the customers of the service is international law firm Simmons & Simmons, which used it to support a major IT software upgrade. "Visibility-as-a-Service from Orange Business Services played an instrumental role in the migration of all our lawyers' computers to Windows 10. It gave us insight into the PC performance at the user level to identify if there was any problem that could inhibit the migration. By taking the necessary proactive steps we were able to roll out the Windows 10 platform companywide without any interruption or downtime. As a major global law firm, this is a crucial requirement as our lawyers need to be able to operate at all times," said Ross Jeremy, Modern Workplace Team Lead, Simmons & Simmons.

Major rollout and continual improvement

Visibility-as-a-Service supports major rollouts such as SD-WAN, Microsoft and cloud migrations, as it can measure the impact to the end-user before and after the change. It also plays a key role in continually optimizing the infrastructure by being able to detect the impact of any minor changes on users, such as a new software patch.

“As a carrier-grade integrator, Orange Business Services is well positioned to roll-out major transformation projects for our customers and integrate managed solutions, such as the Riverbed SteelCentral Aternity service. This solution adds one more piece to our connectivity portfolio to deliver the best user experience for our customers. The holistic view of application performance plays an invaluable part not only for change management in projects, but also throughout the entire service lifecycle,” said Pierre-Louis Biaggi, vice president, Connectivity Business Unit, Orange Business Services.

“Companies today are in varying stages of digital transformation as they are under increased pressure to provide customers with compelling and faster digital services,” said Andy Elder, chief sales officer at Riverbed. “With the integration of Riverbed technology into the Orange managed solutions portfolio, Orange Business Service and Riverbed can rapidly introduce new services into the market to respond to changing application and networking needs. Riverbed’s ability to measure and monitor app performance and the digital and user experience, and proactively accelerate SaaS and cloud-based applications to anyone, anywhere, regardless of location, is truly unique in the industry.”

About Orange Business Services

As the B-to-B division of the Orange Group, Orange Business Services focuses exclusively on serving enterprises around the world. Both a network operator and a digital services integrator, Orange Business Services leverages expertise in the areas of IoT, Cloud, Data and AI, application development and cybersecurity. It supports and protects companies at every stage of their data lifecycle, from collection, transport, storage and processing to analysis and sharing.

With companies thriving on innovation, Orange Business Services places its customers at the heart of an open collaborative ecosystem. This includes its 25,000 employees, the assets and expertise of the Orange Group, its technology and business partners and a pool of finely selected start-ups. More than 3,000 multinational enterprises, as well as two million professionals, companies and local communities in France, rely on Orange Business Services.

For more information, visit www.orange-business.com or follow us on [LinkedIn](#), [Twitter](#) and our [blogs](#).

Orange is one of the world's leading telecommunications operators with revenues of 41 billion euros in 2018 and 264 million customers worldwide at 31 March 2019. Orange is listed on the Euronext Paris (ORA) and on the New York Stock Exchange (ORAN).

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