Multisourcing Service Integration

Joint Opportunity Assessment



Multisourcing Service Integration (MSI) allows you to achieve seamless governance, unification, standardization and end to end management of your services. Our Consultants assist you with the Joint Opportunity Assessment (JOA) to identify the business needs and added value for MSI implementation.

Challenges

- Budget
 - Shift from Capex to Opex
 - Shift from infrastructure commodity to software



Continuous improvement

- Prevent complacency
- Healthy competition amongst suppliers

2

Complexity and consistency

- Optimize legacy
- Onboard new tech services and providers



Transformation

- Integrate new services without disruption
- End-user adhesion

Start your MSI journey with the JOA

Draw a global high-level map of your landscape of maturity

People Process

Tools Measure

Co-design the best fit MSI model

Assess the level

Benchmark with industry best practices

Joint Opportunity Assessment

Consulting methodology

Analyse-Recommend ----→Assess

Business & IT strategy Suppliers ecosystem

Operational analysis **Quantitative analysis Maturity assessment** Co-design MSI models MSI global roadmap

Deliverables



360 view on various domains and suppliers ecosystem



Identification of 'quick win' opportunities



Overview of the transformation project and its complexity



Global assessment and **MSI** adoption maturity



Proposal for operational changes & improvements



MSI model co-designed to fit your business needs the best

Why Orange Business Services MSI?

Orange unique positioning as both

Service Provider

countries served



supported languages



Americas



Middle East **Africa** Russia



Europe



Asia Pacific



4 regional operations











Delhi



5 major Service Centers

5 000+ service desk experts 350+ PMI certified project managers 1 million+ devices managed daily

Service Integrator

MSI global capability

- 500+ consultants
- 90 Service Now experts
- 800+ ITIL certified employees
- 100,000 changes per month
- 500+ managed Service Providers
- One partner for complex environment of multiple ICT providers
- integration of your suppliers and your IT services under a single platform with unified governance and management
- KPIs and contractual obligations mapping via usage of benchmarking tools like Service Now to track the performance of service delivery

