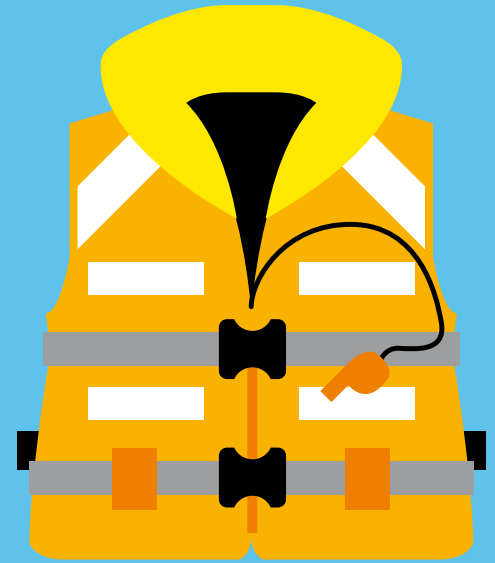


A lifeline to  
avoiding an  
asset disaster

Last Date of  
Support (LDoS)  
Assessment



## Be proactive, not reactive when it comes to LDoS

### Devices at the end of their lifecycle could cripple your network. Are you prepared or blind to the threat?

Planning for obsolescence can be challenging, especially as enterprise infrastructures are becoming more complex. Devices are often sourced by different teams, suppliers and channel partners. They are managed by different departments in multiple business units and subsidiaries. Keeping track of them, let alone their LDoS, is a gargantuan task.

But if you don't put LDoS exposure at the top of your agenda, you risk incurring large last minute costs. Unsupported devices with non-standard configurations that cannot be upgraded can make networks unstable, increasing error rates, outages and security threats. Trouble-shooting becomes more difficult. If short-term solutions have to be purchased, they can be expensive and difficult to deploy. All these scenarios have a detrimental effect on productivity and the bottom line.

With our Cisco LDoS assessment you can get a full view of your Cisco IT estate. Find out what equipment you've purchased, what is under service and what is approaching LDoS. This will help you proactively plan for LDoS and avoid related outages, security breaches and out-of-cycle budget expenditures.

## The end of support

For some vendors, this date has an official name. Cisco calls it the Last Date of Support (LDoS), while Riverbed, Aruba and Juniper simply call it the End of Support (EoS) date. Whatever the name, it is the last date the manufacturer will provide service and support for the product. After this date, all support services, fixes, patches, parts, spares, etc. for the product are unavailable, and the product is considered obsolete.

Equipment manufacturers stop supporting equipment for a number of reasons, including market demand, technology innovation, to drive new sales or the fact that devices have been upgraded.

We can help you manage this end of life transition so that you can make the right decisions moving forward. Book a Cisco LDoS assessment with Orange today to see where you stand.



**Business  
Services**

# How does the 3 Step Cisco LDoS assessment work?

Our 3 Step LDoS assessment will enable you to identify your Cisco equipment, highlighting the devices that are nearing the end of their lifecycle or those that already have. It will also give you a rundown of your maintenance/service providers and the associated Smart Net contract numbers.



## Step 1

You sign a Cisco Letter of Authorization (LoA) which allows Cisco to release the data on your Cisco devices and contracts to Orange.



## Step 2

We will analyze the data and create a Cisco LDoS worksheet that highlights all the Cisco equipment that is approaching LDoS, together with a maintenance supplier and Smart Net contract summary.



## Step 3

We will meet with you and discuss the results. We can help you design a plan for refreshing the equipment or alternatives for maintaining it after Cisco's LDoS. We can also help you consolidate support and maintenance contracts for cost and efficiency improvements.

# Why choose Orange to help manage your assets?

Orange can help you stay ahead of the curve when it comes to LDoS and take a smart route to asset management, whether you decide to refresh the equipment or to continue using it with alternative maintenance plans.

**Refreshing:** Updating equipment will enable you to maximize uptime, cut operating expenses, reduce compliance risk and improve scalability, maintenance and security.

- Using the Cisco LDoS assessment data, we can help you budget for refreshing equipment.
- You can leverage Orange partnerships to take advantage of vendor discounts.
- You can use our global operational support services for deployment, installation, maintenance and management expertise.

**Sweating the asset:** You may not be ready to replace equipment and want to extend the life of certain devices for as long as possible. Provided that acceptable service levels are maintained and security remains robust, this approach can help delay expenditures on new equipment and lower the total cost of ownership.

- We can help you extend the life of your installed based with our End of Life Support solutions.

**Book your Cisco LDoS Assessment today.**

**For more information visit:**

[www.orange-business.com/en/last-date-of-support-assessment](http://www.orange-business.com/en/last-date-of-support-assessment)

## About Us

Orange Business Services is a global IT and communications services provider, with services in 220 countries. We help companies collaborate more effectively, operate more efficiently and engage better with their customers, connecting their people, sites and machines securely and reliably.

Orange Business Services has been a Cisco Gold Partner since 1994. We are also one of the only Cisco partners that has earned Cisco's Global Certified Partner status, which demonstrates both our commitment and significant investment in Cisco and its technologies. It is only awarded to companies that demonstrate their ability to handle Cisco transactions (procurement of hardware, software and support) on a global basis.

To support our customers' global requirements, we have sales, pre-sales, consultants, project managers and operational teams in all regions. Together, these experts hold over 8000 Cisco certifications.



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