# YOU need

to find ways to create value for your customers. Starting with practical solutions for your IT and telecoms needs, let us know how we can help you to drive your business forward.

## **Orange Business Services**

Staying competitive isn't simply about improving your company's communications, productivity and security today. It also means thinking about tomorrow. What new demands will you need to meet? Where and when will you expand? How can you simplify your daily business operations to maximize efficiency?

To respond to these challenges, we help you implement new technologies and transform your work methods. We think about your problems from your perspective, and we can do this as we're both an operator and a developer. We orchestrate, operate and optimize your company's digital transformation projects. Our innovative solutions are designed to support you, today and tomorrow.

#### Keeping you connected

A seamless voice and data network covering

220 countries and regions



of high-speed fiber optic submarine cable

# A passion for innovating

To help you stay ahead and grow, we create "smart" products that anticipate your needs based on emerging trends and changes in your markets. The **5,000 scientists** 

and engineers in

our global Orange Labs network focus on developing technologies for what you'll need next.

### Meeting your needs, near and far



**20,000** people,

ready to assist you at every stage



Around-the-clock support from **3,400 expert technicians** 

#### Earning your trust

You need innovative solutions you can rely on. We test and certify our products to meet leading global standards, with more than **300 certifications** that illustrate the quality of security technology behind your solutions:

- ISO 20000 for IT Service management
- ISO 9001 for Quality management

orange

- ISO 27001 for Security management
- ISO 15408 for International IP network security

Business Services

- Cisco Gold Certified Partner
- Global Avaya Service Certification
- Microsoft Gold Partner for Hosting and Application Services
- Inmarsat Silver Partner

#### Here's how we respond to your needs



**Enabling your** employees to work better together wherever they are.

Keeping your business connected with the best in class networks and equipment.

productivity. be more agile and boost growth.

**Helping your** business build better relationships with your customers.

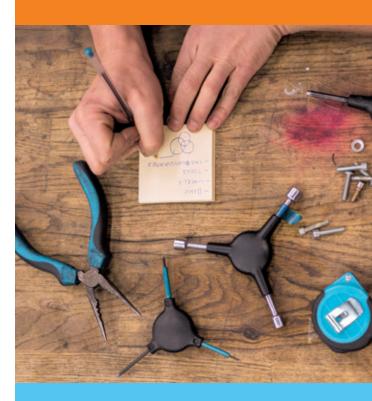
**Protecting your critical** systems, customer and employee data.

Keeping you up to date on cutting edge technology and innovation.

Understanding your business and being responsive to your needs.

#### The challenges you face are multiple

Improve productivity, increase agility and flexibility, reduce costs, manage cash flows, gain competitive advantage, protect the environment are all priorities.



#### **Differentiated customer** experience

#### To deliver the highest possible service to the 3.000 multinational companies

who have put their trust in us, we rely on our dedicated teams around the world. Their efforts have earned us numerous recognitions for outstanding service and support. Testaments to their commitment is our ranking as "World Class" in the 2014 Ocean82 Global dataVPN Voice of the Customer benchmarking report and fourth consecutive "Leader" ranking in Gartner, Inc.'s November 2014 Magic Quadrant for Communications Outsourcing and Professional Services.

Our employees enable us to help you succeed. It's a recognition reflected in Orange Business Services being named a Top Employer, a Best Workplace for Commuters and a Great Place to Work.

To find out how Orange Business Services can help change the way you do business, please contact your local account team or visit us at: www.orange-business.com