



Siemens

Meeting the challenge of ever-changing Internet threats

“ The Orange solution gives us the right answer to the new challenges that Internet, cloud computing and mobility have created, ranging from security against new threat vectors to ensuring compliance with corporate policies. ”

Clemens Olbrich
Global Solution Architect Networks
Siemens AG

Highlights

- Headquarters in Berlin, Munich and Erlangen, Germany
- Global powerhouse in electrical engineering and electronics operating in the industry, energy and healthcare sectors



343,000+
Employees



Customers in
190+
countries



**Business
Services**

SIEMENS
Ingenuity for life

Issues and challenges

Siemens is a global player focused on finding ways to improve life in many areas. The company has a passion for technology, sets standards and creates sustainable value for its customers, for society and for each individual. Siemens has identified that its employees are increasingly using business applications to support their work, leading to greater use of the Internet and, in turn, a growing number of “attack points” that are potentially vulnerable.

The company decided to enhance its capability to respond rapidly to the increasing number, scale and complexity of Internet threats. This was also an opportunity to simplify its network and security operations to enable faster and more effective response management.

The objective

Increase Internet security to protect employees and the business and to cut costs.

The benefits

The Orange security cloud solution is transforming the Siemens approach to meeting the challenge of Internet threats and is raising the company’s capability to protect its employees and business.

Increased security

- Greater capability to identify the exact nature of an attack
- Faster real-time response minimizes the impact on business activity

Simplified processes

- Clarity of online security management processes
- Reduced time and costs to stop attacks

Improved value

- Simplified management from many local contracts to one Orange frame agreement
- Pricing structure maximizes Siemens’ buying power

The Orange Business Services solution

- Orange security cloud: security-as-a-service to replace on-premise appliances
- Infrastructure-as-a-service for 200,000 users in nearly all Siemens countries except Germany
- Direct and fast break-out to the Internet via Orange Business VPN
- Cost model – price per active user per month
- Project and partner management – Zscaler

The results

- Reduced impact on business
- Greater security capability
- Lower costs
- Simplified contract management

“ The Orange Business Services security cloud solution is an excellent example of our long-term partnership delivering strong value to Siemens. ”

For more information about Orange Business Services, visit www.orange-business.com

For more information about Siemens, visit www.siemens.com

