



**Business
Services**

Orange Asset Lifecycle Management

Get the maximum benefit from data and service assets

Orange's Asset Management service delivers an accurate inventory of the customer-owned assets (equipment, licenses, subscriptions, maintenance contracts) with all associated insights to help enterprises manage/optimize their IT environment.

We work with you to get the maximum benefit from data and service of your owned installed base.

It can be summarized by the 3 key words :
Inform + Advise + Optimize = Asset Management

...while tackling the main challenges

Shorter time-to-value

Reliability and integrity

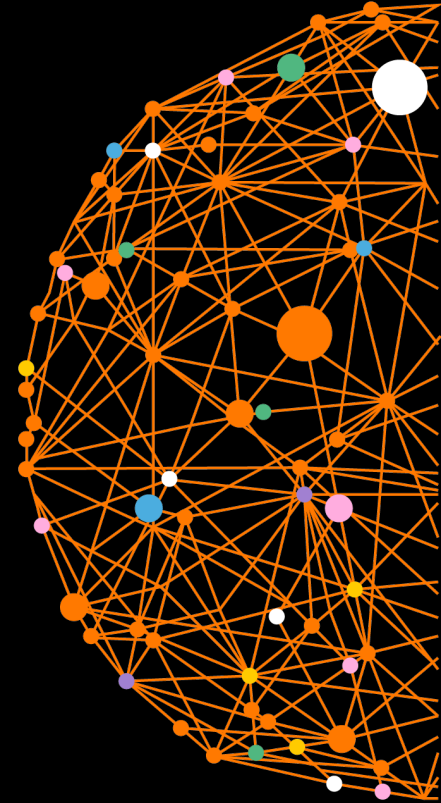
Security risk exposure

Financial Management visibility

Optimization

Answering global enterprise requirements

- **Ensure quicker return on value of assets and service**
- **Guarantee service assurance with accurate data quality**
- **Avoid exposure and business disruption by ensuring infrastructure is up to date and fully covered**
- **Manage data with the right governance to avoid misinformation that can lead to service operation inefficiencies**
- **Optimize asset investments and costs**



The 3 pillars of the Orange Asset Lifecycle Management Service

Customer Success Manager

- Designated person as the single-point-of-contact
- Overall responsibility of inventory accuracy in both Orange and Vendor systems
- Customized reporting and reviews with associated insights
- Responsible for change management

Actionable Data

- Orange consolidation tool with automatic incoherency detection between Vendor and Orange systems
- Automatic Data collection with API for some Vendors or manual import for the others
- Data collection without any intrusive collector



Customer Portal

- Inventory of owned Assets (equipment, licenses, subscriptions, maintenance contracts)
- Assets approaching End Of Life and/or Last Date of Support
- Coverage status, contract dates
- Multi-vendor/partner asset details
- Financial spend on equipment and services
- Budgetary estimation for service renewal
- On-demand reports – with export capability

Asset lifecycle management deliverables by Orange

On Time Renewal

- Clean install base starting point
- Governance in place
- Faster time to quote / order

Proactively manage all assets including hardware, software licenses and maintenance contracts

Your Business Needs

Provide Insights for strategic decision making

Manage

- Manage data quality
- Manage changes
- Monthly review

Mitigate & Optimize

- Manage asset coverage and renewal
- Manage asset end of life /end of support
- Financial management

Onboarding

- Customer Success Manager
- Audit of your assets
- Portal setup

Data quality

- **Completeness** – Required Data is available
- **Reliability** – Correct on all systems
- **Timeliness** – up to Date
- **Consistency** – Correct and aligned in Orange and vendor Database



**Customer Success
Manager**

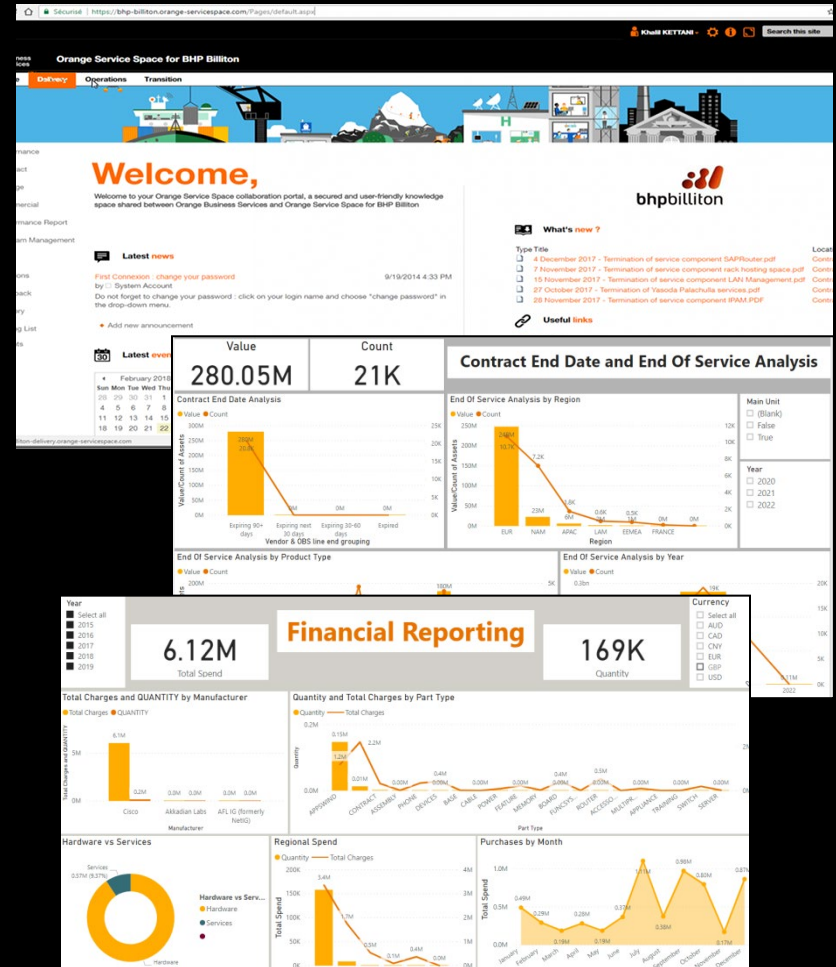


consolidation tool

Portal

Data available via a dedicated portal

- Asset Inventory
- Assets approaching EOL and/or LDoS
- Coverage status, contract dates
- Multi-vendor/partner asset details
- Financial spend on equipment and services
- Budgetary estimation for service renewal
- On-demand reports – with export capability
- Change management section



Enterprise benefits

Asset Lifecycle Management services

**Improvement in operational
efficiencies**

**Risk management (operational
risks, regulatory and compliance
and reputational risks)**

Financial management


Optimization

ROI

Return On Investment

**ITAM practices enable
organizations to achieve an
average of 30% cost savings in
the first year, and about 5%
year-over-year savings in
subsequent years**

Why Orange ?

- **Robust, innovative service delivered via the three pillars**
 - **People - Customer Success Manager**
 - **Actionable data – obtained by customized workflows and integrations that drive efficiencies with numerous technology partners**
 - **Tools – industry leading portal that delivers a “unified source of truth”**
 - **3.4 million customer assets under management globally**
 - **Experience providing integration services for large MNCs and other network providers across 6 continents**
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The goal: maximize asset investments

If you are looking for:

- Reliability and integrity
- Reduced security risk exposure
- Financial Management visibility
- Optimization of your assets

Then contact Orange about Asset Lifecycle Management

On our website: [orange software management](#)

Or to speak with one of our experts, [contact Orange today](#)



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